

ASSOCIA  CARES®

12<sup>TH</sup> ANNUAL  
**VENDOR  
FAIR**

*PUTTING THOSE  
IN NEED FIRST*

**SEPTEMBER 23, 2019**

**THE WATERFORD**  
Springfield, VA

WE INVITE YOU TO PARTICIPATE IN THE

12<sup>TH</sup> ANNUAL

# VENDOR FAIR

benefiting Associa Cares

SEPTEMBER 23, 2019

9:00 AM – 3:00 PM

THE WATERFORD

6715 Commerce Street  
Springfield, VA 22150

**Great exposure for your company  
while supporting a great cause.**

Network with 300+ Executives, Portfolio Managers, Community Managers, Assistant Managers and Maintenance Supervisors from the top three management companies in the Washington DC Metropolitan Area. These managers represent more than 500 communities, which collectively request proposals for millions of dollars in services every year. For a tax-deductible contribution, you can be a part of this exclusive event and have the opportunity to market your business.

## Your charitable contribution includes:

- Small group sessions with CMC, L&N and SCS managers
- An opportunity to distribute your company's marketing materials
- The potential to bid on future contracts
- A chance to set follow-up appointments
- An interactive lunch with our managers
- Vendor Fair event program including employee contact information

## Donation Options:

### **\$10,000 donation includes:**

- A “lunch and learn” or webinar for each of the CMC, L&N and SCS offices
- Inclusion in our Vendor Fair slide presentation
- Registration for all attendees
- Full-sized expo booth at the event
- Networking table in the ballroom
- Full-page color ad and company description in the Vendor Fair Directory
- Company logo on the event bags
- Signage exposure and recognition throughout the Vendor Fair
- Inclusion in our company newsletters to our board members

### **\$5,000 donation includes:**

- Registration for up to six people
- Full-sized expo booth at the event
- Networking table in the ballroom
- Company logo on the event carry bags
- Full-page color ad and company description in the Vendor Fair Directory
- Signage exposure and recognition throughout the Vendor Fair

### **\$2,900 donation includes:**

(\$2,500 if registration and payment is received by May 31)

- Registration for up to three people
- Networking table in the ballroom
- Full-page color ad and company description in the Vendor Fair Directory

### **\$2,300 donation includes:**

(\$1,900 if registration and payment is received by May 31)

- Registration for up to three people
- Networking table in the ballroom
- Company description in the Vendor Fair Directory

# VENDOR REGISTRATION

12<sup>TH</sup> ANNUAL

# VENDOR FAIR

benefiting Associa Cares

Register online at:

[go.associaonline.com/VendorFair2019](http://go.associaonline.com/VendorFair2019)

Select your charitable contribution amount

Select your table

Register your staff

Make an online payment\*

*\*Online payment is encouraged. You may issue a payment by check once registration is completed online. Important information about payment by check is available online.*

A block of hotel rooms with a special rate has been reserved for event participants. More information available on registration website.

**Early Registration ends May 31!**

Response and payment requested by close of business to take advantage of early registration rates.

**Event Registration ends August 15<sup>th</sup>.**

Response and payment requested by close of business to secure participation.

If you have questions or need additional information, please feel free to contact Jaime Valentine with CMC at 703.230.8542 or [jvalentine@cmc-management.com](mailto:jvalentine@cmc-management.com), or Carol Bhatti with L&N at 703.429.4080 or [cbhatti@legumnorman.com](mailto:cbhatti@legumnorman.com). For information about Associa Cares, please visit [www.associacares.com](http://www.associacares.com).



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