

1600 33<sup>rd</sup> Street, Unit 102 Orlando, Florida 32839 T. 407.872.2223 F. 407.872.8644 Email: info@gobencs.com

# Exhibitor Service Manual

# F-15 TCP World Wide Review November 3-5, 2019

Hilton Sandestin,
Miramar Beach, Florida



1600 33<sup>rd</sup> Street, Unit 102 Orlando, Florida 32839 T. 407.872.2223 F. 407.872.8644 Email: info@gobencs.com

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# Official Exhibitor Services Supplier for F-15

# You can log in if you prefer to order online!

# How do I log in?

Once your show is available online, you will receive an automated email that includes your personalized show code.

All information within the email will allow you to retrieve show documents, order online, and submit changes to your order.

If you do not receive a show code and wish to order online, please contact us at (407) 872-2223 or email orders@gobencs.com

Please be aware that you will need to create a new account when you place your first order. Don't worry - it's quick and easy and will help us serve you better.

# Please note Goben CS Fees/Charges:

Goben Convention Services assesses fees for changes and cancellation of your show order. Please review the following.

- \* After orders are submitted online, you will have up to 24 hours to add/remove items from your order without penalty. After order processes, a 5% administrative fee is charged for all changes/refunds.
- \* Due to preparations and equipment readiness, orders that are cancelled 1 week before the move in date are assessed a 50% cancellation fee.
- \* For orders cancelled on day of move in or after delivery to booth, cancellation fee is 100%.

### **Questions?**

Contact Customer Service at (407) 872-2223 or email orders@gobencs.com

# 2019 F-15 TCP World Wide Review

Exhibitor Service Kit | Discount Price Deadline Date: \*\*Fri, Oct 18, 2019\*\*



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# exhibitor compass

EXHIBIT MOVE IN					
Day Date Time					
Sunday	Nov. 3 <sup>rd</sup>	12pm – 6pm			

EXHIBITOR HOURS				
Day	Time			
Monday	Nov. 4 <sup>th</sup>	8am – 5pm 6pm – 8pm (reception)		
Tuesday	Nov. 5 <sup>th</sup>	8am – 3pm		

EXHIBIT MOVE OUT					
Day Date Time					
Tuesday Nov. 5 <sup>th</sup> 3pm					

# **DISMANTLE | CARRIER CHECK-IN**

To ensure that all exhibitor materials are removed from the exhibit facility by the exhibitor move-out deadline, please have your carriers check in by:

Day	Date	Time
Tuesday	Nov. 5 <sup>th</sup>	5:00pm

# **RE-ROUTE TIME**

If your carrier has not checked in your freight will be re-routed with the show carrier at:

Day	Date	Time
Tuesday	Nov. 5 <sup>th</sup>	5:01pm

DISMANTLE   MOVE OUT DEADLINE					
All exhibitor materials must be removed from the exhibit facility by:					
Day	Day Date Time				
Tuesday	day Nov. 5 <sup>th</sup> 6pm				

See Carrier Check-in time above to ensure that you plan according to the dismantle/move out deadline.

# **IMPORTANT INFORMATION**

Schedules listed above are subject to change by show management. Should any freight/materials be left at the exhibit venue after the Dismantle & Move Out Deadline, Goben Convention Services reserves the right to re-route all freight/materials via the preferred carrier of Goben Convention Services. Any and all shipping and handling charges by the preferred carrier of Goben Convention Services will be billed and paid by the exhibitor. Goben Convention Services is not responsible for those shipping charges for freight/materials left after the Move Out Deadline.

BOOTH INFORMATION
Standard Booth Size – 8' deep x 10' wide
- Pipe & Drape –

Back Wall	Blue & Gray		
Side walls	Blue		

Included Booth Package Equipment	Quantity
booth identification sign	1

There are no substitutions with included booth package equipment Your preferred alternatives may be ordered through the exhibitor manual.

\*Wastebasket with liner does not include emptying of trash or booth vacuuming. Cleaning services if required must be ordered through the exhibitor manual.

IMPORTANT DATES		
	Mark your Calendar	
Shipments can start arriving at	Fri, Oct 4 <sup>th</sup>	
Advance Warehouse		
Discount deadline orders received	Fri, Oct 18 <sup>th</sup>	
with confirmed payment.		
Last Day for Shipment to arrive at	Fri, Oct 25 <sup>th</sup>	
warehouse w/o surcharge		
Last day for shipments to arrive at	Fri, Nov 1 <sup>st</sup>	
warehouse		
Shipments can start arriving at	Sun, Nov 3 <sup>rd</sup>	
Show Site	STRICTLY ENFORCED	
Move Out	Tues, Nov 5 <sup>th</sup> @ 3pm	
Driver check in for move out	Tues, Nov 5 <sup>th</sup> @ 5:00pm	
Re-Route freight	Tues, Nov 5 <sup>th</sup> @ 5:01pm	

# **VENUE INFORMATION**

Hilton Sandestin Beach Golf Resort & Spa c/o Goben CS 4000 S Sandestin Blvd Miramar Beach, FL 32550



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# service contractor information & contacts

# **QUICK CONTACTS**

### **REGISTRATION – BOOTH ASSIGNMENT**

Sheree Quattlebaum | F-15 TCP WWR T. 478-327-5488

Email: sheree.quattlebaum@us.af.mil

# SHIPPING – STORAGE – FURNITURE - PLANTS SIGNS – LABOR – CARPET – CLEANING

Lolly Oldson | Goben Convention Services T. 407-872-2223 | F. 407-872-8644 Email: lolly@gobencs.com

# **CUSTOM FURNITURE**

Lolly Oldson | Goben Convention Services T. 407-872-2223 | F. 407-872-8644 Email: lolly@gobencs.com

#### **AUDIO VISUAL**

Myra Murray | Goben Convention Services T. 407-872-2223 | F. 407-872-8644 Email: myra@gobencs.com

# **ELECTRICAL / INTERNET**

Hilton Sandestin Beach Golf Resort & Spa T. 850-267-9600 | F. 850-267-1816

# **UPS Freight**

Preferred Show Carrier Customer Service Trade Show Dept. T. 800-988-9889

# SHIPPING INFORMATION

# **ADVANCE WAREHOUSE ADDRESS**

Shipping Address & Preferred Label Format

\*\*Exhibiting Company Name\*\*

\*\*Exhibiting Booth #\*\*

F-15 TCP WWR

**UPS Freight** 

C/O Goben Convention Services 1751 Reeves Street

Dothan. AL 36303

Warehouse materials are accepted at the warehouse

Monday - Friday | 8:30am - 4:00pm

Goben Convention Services will start accepting crates, boxes and skidded materials beginning:

Friday, Oct 4<sup>th</sup>
Starting at 8:30am

#### **SHOW SITE ADDRESS**

Shipping Address & Preferred Label Format

\*\*Exhibiting Company Name\*\*

\*\*Exhibiting Booth #\*\*

F-15 TCP WWR

C/O Goben Convention Services
Hilton Sandestin Beach Golf Resort & Spa
4000 S Sandestin Blvd
Miramar Beach, FL 32550

Shipments arriving before this date and time may be refused by the facility. Any charges incurred for early freight accepted by the facility are the responsibility of the exhibitor.

Goben Convention Services will start accepting crates, boxes and skidded materials beginning:

Sun, Nov 3<sup>rd</sup>
Starting at 10am
STRICTLY ENFORCED!

PLEASE DO NOT SEND FREIGHT TO THE HOTEL PRIOR TO NOV 3<sup>rd</sup>. IF YOUR FREIGHT ARRIVES BEFORE THIS DATE THERE IS A CHANCE IT MAY BE REFUSED. THE HOTEL DOES NOT HAVE THE STORAGE OR MANPOWER TO HANDLE TRADE SHOW FREIGHT. IF THE HOTEL DOES ACCEPT YOUR FREIGHT THEN YOU WILL BE CHARGED A HANDLING FEE BY THE HOTEL AND THEN BY GOBEN CS. PLEASE SEE "MATERIAL HANDLING" ON NEXT PAGE.



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# general information

# **Material Handling**

Goben Convention Services has been contracted to handle this event which includes all drayage whether it is received at the warehouse or the show site. As the "EXCLUSIVE" material handling contractor we will handle ALL freight shipments in and out of the ballroom.

Warehouse receiving hours are 8:30am – 4:00pm, Monday – Friday. You may start sending freight to the advance warehouse 30 days prior to the start of show at no additional charge.

Drayage is defined as the delivery of freight from the advanced warehouse, loading dock or hotel storage room to your booth space and from the booth space to the loading dock at the close of the show.

Please note if you send freight to the show venue before the published date listed in this exhibitor manual your freight will either be <u>REFUSED</u> or you will be charged handling & storage fees from the hotel. The freight will then be turned over to Goben CS for delivery to the exhibit hall and you will <u>ALSO</u> be charged material handling fees, <u>even if you are a guest</u> of the hotel.

Please note: Mislabeled packages have the potential of being refused at show site. Please remember to include F-15 TCP WWR c/o Goben CS on all packages AND remove all old labels from packaging.

# **Preferred Freight Carrier**

Listed below is the information for the official freight carrier of Goben Convention Services.



# 800.988.9889 www.UPSFreight.com

UPS FORM LOCATED AT THE BACK OF THIS MANUAL MENTION SHOW NAME FOR DISCOUNTED SHOW RATES

# **International Shipments**

Should your display require clearance by a United States Customs Office you must make arrangements with a custom broker. Goben Convention Services cannot clear the shipment on behalf of the shipper.

# **Equipment Use**

Goben Convention Services does not lend out any equipment to exhibitors. If you require help for the setup of your booth, you must fill out the provided labor forms included in this service kit. Please note that request for labor services on show-site is not guaranteed. If you require assistance bringing items to your booth, please note that you are subject to material handling fees and labor charges at the current prevailing cost.

### Labor

Labor is for installation & dismantling of displays, Please refer to the Labor forms included in this manual to order services. TIP: Order early and in advance to guarantee labor services. Exhibitors may setup and dismantle their own displays provided they use their own company employees to do so.

# **Exhibitor Appointed Contractors**

If you are utilizing an outside contractor, Goben Convention Services must be informed two weeks prior to setup. A valid "certificate of insurance" must be submitted to Goben Convention Services by the date illustrated on the Exhibitor Appointed Contractor Notification form included in the exhibitor service kit. Notifications received after the date may not receive approval. Failure to provide Goben Convention Services a certificate of insurance will result in labor hire from the Goben Convention Services staff. The non-official contractor will be able to provide supervision only. Exhibitor Appointed Contractors who subcontract for services other than general contracting are also considered non-official contractors and must follow set procedures; this includes florists, audio visual and computer rental firms.

### Security

Exhibitors are responsible for safeguarding their goods, materials, equipment and exhibits at all times. Goben Convention Services is not responsible for any unattended items left in the tradeshow facility or assigned booths.

### Safety

Standing on chairs, tables or any rental furnishings is prohibited. Goben Convention Services is not responsible for injuries or falls caused by improper use of furnishings. Should a folding chair not accommodate you, please advise us and we will substitute that chair with a current in-stock side chair upon availability.

If assistance is required in the installation/dismantle of your booth, please order labor using the enclosed labor form and the necessary ladders, and tools that need to be provided.

# **Acceptance of General Information**

By signing off on any services/order provided by Goben Convention services automatically indicates that you, the client/exhibitor, are in acceptance and agreement of our general information section. Any questions about the general information section for Goben Convention Services, please contact us at 407-872-2223 or at info@gobencs.com.



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# payment terms & conditions

# **Payments**

Goben CS requires that you provide a credit Card Authorization with your initial order. For your convenience we will use this authorization to charge your account for services, which may not have been covered by your initial order. Purchase Orders are not considered payment.

All orders received without the method of payment form will be charged standard rates.

For the convenience of all, we ask that all disputes be questioned prior to show close via calling the office or visiting the on-site service desk for billing questions and concerns. If an exhibitor fails to pay their invoice prior to close of show, the charges will automatically be applied to the credit card on file.

# **Method of Payment**

We accept Master card, Visa, American Express & checks (US Bank)

#### **Fees**

A \$30.00 charge will apply for charges associated with the following:

- ~ Insufficient Funds
- ~ Charge back fees on credit cards

This fee will be added to your final invoice.

# **Wire Transfers**

If you are using wire-transfers for payment, please add an additional amount of \$55.00 to the wired amount. This \$55.00 is a processing fee for the wire transfer assessed by Goben Convention Services. Please contact 407.872.2223 for wire transfer information.

# **International Exhibitors**

We require 100% payment of advance and standard orders. Any orders or services placed with Goben Convention Services on show site, those services must be paid in full. Payment must be made via check in United States fund drawn from a United States Bank.

Should your display require clearance by a United States Customs Office you must make arrangements with a custom broker. Goben Convention Services cannot clear the shipment on behalf of the shipper.

# **Cancellations**

Orders cancelled after the discount deadline date will be charged 50% cancellation charge.

Orders cancelled after decorator move-in begins are subject to a 100% cancellation charge.

A one-hour "per person" charge will be applied for all labor orders that are not cancelled in writing at least 24 hours prior to the scheduled start time.

# Miscellaneous

Rental Items not ordered but found in the booth space will be invoiced at "standard" rates.

# **Tax Exemption Status**

If you claim tax exempt status, you must provide us with a copy of your tax Exempt Certificate issued by a federal government or state in which the event is taking place, simultaneously with the placement of your initial order, otherwise tax will appear on your invoice.

No credits for sales taxes will be issued after billing is complete.

### **Tax Rate**

All rental items are subject to applicable taxes. Tax rate for Miramar Beach, FL will be 7%

# **Third Party Billing**

Each exhibiting firm is ultimately responsible for all charges incurred on its behalf. Goben Convention Services reserves the right to institute a collection action against the exhibitor if the third party does not pay.

#### **Credits**

It is the responsibility of the exhibitor/client to check the accuracy of your invoices and report any concerns of your ordered services prior to show close. All concerns reported prior to show close will be considered for credits to your account with Goben Convention Services.

### **Rentals**

All materials and equipment are on a rental basis for the duration of the show and remain the property of Goben Convention Services. All rentals include delivery, installation and removal from your booth.

# **Unpaid Balances**

Should there be any unpaid balance after the close of show; terms will be net, due and payable upon receipt of invoice. Effective 30 days after invoice date, any unpaid balance will bear a finance charge at the lesser of the maximum rate allowed by applicable law, or 1.5% per month, which is an annual percentage rate of 18% and future orders will be on a pre-payment basis. If the finance charge hereunder exceeds the maximum rate allowed by applicable law, the finance charge shall automatically be reduced to the maximum rate allowed, and excess finance charge received by Goben Convention Services shall be either applied to reduce the principal unpaid balance or refunded to the payer. Payment terms and conditions shall be governed and construed in accordance with the laws of the state of Florida.

### **Acceptance of Payment Terms & Conditions**

By signing off on any services/order provided by Goben Convention services automatically indicates that you, the client/exhibitor, are in acceptance and agreement of our Payment Terms and Conditions. Any questions about the Payment Terms and Conditions for Goben Convention Services, please contact us at 407.872.2223 or at info@gobencs.com.



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# billing authorization

		EXHIBITING COMPA	ANY INFORMA	TION		
Exhibiting Con	npany Name:					
	Booth#					
Exhibiting Comp	any Address:					
Ci	ty/State/Zip:					
	Phone :			Fax	::	
	E-mail:			<u> </u>		
_	Payment C	Options			differ	ent from above)
Select (	One		Address	s:		
Credit (			City/State/Zip	o:		
	Company Check		Phone	٥٠		
	Cash		Fax			
	ransfers (call fo					
		dly accepts Cash, Company d Wire Transfers.	E-mai	l:		
CHECK,	Credit Card an	d Wife Hallsters.				
		EXHIBITOR CREDIT CA	ARD AUTHORIZ	ATION		
		credit card billing authorization to o				
orders, along with any	additional amou	nts incurred as a result of show site	e orders placed by	your exhibit boo	th repr	esentative.
VISA		MASTERCARD		AI	MERIC	AN EXPRESS
Card Holder Na	ame:					
Credit Card Num	ber:		1	Expiration Da	te:	
		tted to keeping your provided		Validation Co		
financial information	financial information safe and secure			3 or 4 Digit Code on the		
	sare and secure			or bottom of the Credit C	ard)	
Printed Name:	sare and secure			or bottom of the Credit C	ard)	
Printed Name: Signature:	i sare and secure		(		ite:	
	i sare and secure					
Signature:		read, understand and agree to all		Da	ite:	ditions and have advised our
Signature: By signing, you acknow organization of any qu	vledge you have estions on purcl	read, understand and agree to all nases of services and materials. Yo	the terms in the pure also acknowled	Dayment terms a	ite:	rstand and agree to the
Signature: By signing, you acknow organization of any qu	vledge you have estions on purcl		the terms in the pure also acknowled	Dayment terms a	ite:	rstand and agree to the

**Third Party Billing** 

Please call the office at 407-872-2223 for a third party billing authorization form

This notification must be turned in with Certificate



of insurance by the date of:

1600 33<sup>rd</sup> Street, Unit 102 Orlando, Florida 32839 T. 407.872.2223 F. 407.872.8644 Email: orders@gobencs.com

This form along with your Certificate of Insurance can be submitted via these options:

**FAX** 

407.872.8644

# EAC - exhibitor appointed contractor

E-MAIL

orders@gobencs.com

Oct 18th 2019

In the event you are planning to utilize a firm other than GOBEN CONVENTION SERVICES, the Exhibitor must complete and acknowledge the requirements and procedures to have an Exhibitor Appointed Contractor/EAC on-site.

**EXHIBITING COMPANY INFORMATION** 

	Please print clearly "							
<b>Exhibiting Company:</b>								
Booth #:								
Contact Telephone:								
Exhibitor Contact Name:								
Exhibiting Firm's Officers Signature:								
EX	(HIBITOR APPOINTED CONTRACTOR / EAC							
	"Non-Official Contractor"							
	~ Please print clearly ~							
Contractor Company Name:								
Contact Telephone:								
Contact E-mail:								
With this form a CERTIFICATE OF INSURANCE showing General Liability and Workman's Compensation valid in the state where the show is being held, naming GOBEN CONVENTION SERVICES, as an additional insured and certificate holder. The CERTIFICATE OF INSURANCE MUST be submitted together with this notification. We will not accept a CERTIFICATE OF INSURANCE on-site on the show floor. This is due by the date listed above, on the top of this page.  The exposition floor, aisles, loading docks, services and storage areas will be under the control of Goben Convention Services. The Exhibitor Appointed Contractor (EAC) / Non-Official Contractor must coordinate all of its activities with Goben Convention Services.  The Exhibitor Appointed Contractor (EAC) / Non-Official Contractor will be responsible for all reasonable costs related to its operation, including overtime pay for stewards, restoration of exhibit space to its initial condition, freight handling charges, etc. It will be the responsibility of the Exhibitor Appointed Contractor (EAC) / Non-Official Contractor to remove from the floor all tape installed, any bulk trash from the booth floor and from the exhibit hall (such as skids or crates) will be invoiced accordingly by Goben Convention Services.								
These requirements will be strictly enforced. In the event that these rules are not adhered to, labor must be hired through Goben Convention Services								

MAIL

**Goben Convention Services** 

1600 33<sup>rd</sup> Street, Unit 102 Orlando, Florida 32839



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# furniture & accessories

Exhibiting Company:	
Booth:	

	SEATING							
Qty	Description	Discount	Standard	Total				
	Side Chair	40.00	50.00					
	Padded Folding Chair		50.00					
	Upholstered Arm Chair	50.00	62.00					
	Upholstered Counter Stool	54.00	67.00					
	Secretary chairs	50.00	62.00					
	Herman Millar Aeron Posture Fit	300.00	375.00					

	ACCESSORIES						
Qty	Description	Discount	Standard	Total			
	Chrome Stanchion	28.00	35.00				
	Velvet Rope (gray/red)	15.00	19.00				
	Wastebasket	12.00	15.00				
	Sign Holder 22"x28"	42.00	53.00				
	Chrome Tripod Easel	28.00	35.00				
	Literature Rack	100.00	120.00				
	Bag Rack	37.00	46.00				
	Fish Bowl	15.00	19.00				
	Raffle Drum	85.00	106.00				
	Refrigerator 34"	125.00	156.00				
	Filing Cabinet (lockable) 28"	70.00	87.00				
	Glass Display Case	Call for Pricing					
	Podium	Call for	Pricing				
	Grid Wall 2'x8' sections	80.00	100.00				
	Poster Board 4'x6'	97.00	122.00				
	Poster Board 4'x8'	115.00	144.00				

	SPECIAL BOOTH DRAPE							
Qty	Description	Discount	Standard	Total				
	White Vinyl Table Cover	12.00	15.00					
	Table Skirt 30"	55.00	69.00					
	Table Skirt 42"		75.00					
	8' Masking Drape	10.00/lf	12.00/lf					
	3' Masking Drape	7.00/lf	9.00/lf					
	8' Upright		11.00					
	3' Upright	9.00	11.00					
	Cross Beam	9.00	11.00					

	when ordering, please select color below									
Black Blue						Burgundy		Gold		Peach
		Gray		Red		Teal		White		Mauve

TABLES								
	24" Drap	ed Table						
	w/white plastic top a	ind draped on	3 sides					
Qty	Description	Discount	Standard	Total				
	4' long 30"high	80.00	100.00					
	4' long 42" high		119.00					
	6' long 30" high	95.00	119.00					
	6' long 42" high	110.00	137.00					
	8' long 30" high	110.00	137.00					
	8' long 42" high	125.00	156.00					
	To have the 4 <sup>th</sup> side draped	27.00	34.00					

When ordering, please select a color below

Black Blue Burgundy Gold Peach
Gray Red Teal White Mauve

<b>24" Undraped Table</b> w/white plastic top							
Qty Description Discount Standard Total							
	4' long 30"high	45.00	56.00				
	4' long 42" high		75.00				
	6' long 30" high		75.00				
	6' long 42" high	75.00	94.00				
	8' long 30" high	75.00	94.00				
	8' long 42" high	90.00	113.00				

	ROUND COCKTAIL TABLES							
(Table	(Tables are laminated and do not come with a table skirt. Spandex coverings							
	are available at an additional ch	arge in the sp	ecial booth d	rape)				
Qty	Description	Discount	Standard	Total				
	24" Diameter 30" High	65.00	81.00					
	24" Diameter 42" High		87.00					
	30" Diameter 30" High	80.00	100.00					
	30" Diameter 42" High		106.00					
	36" Diameter 30" High	95.00	119.00					
	36" Diameter 42" High	100.00	125.00					

SPANDEX COCKTAIL COVER										
Qt	у	Description				Disco	unt	Standard	Total	
	Spandex Cocktail Cover				\$59.0	0	\$74.00			
Black			White		Silv	/er		Navy	Red	

	CUSTOM BAR STOOLS & COCKTAIL TABLE							
Qty	Description	Discount	Standard	Total				
	Bar stool (Black)		\$181.00					
	Bar stool (White) Cocktail table (Black)		\$181.00					
			\$193.00					
	Cocktail table (White)	\$155.00	\$193.00					

Charges listed include delivery to your booth and removal at the close of show. If you are looking for furnishings that are not listed please contact Goben CS for request.

All ordered furnishings and accessories are rentals, not sales as they must be returned at the end of show.

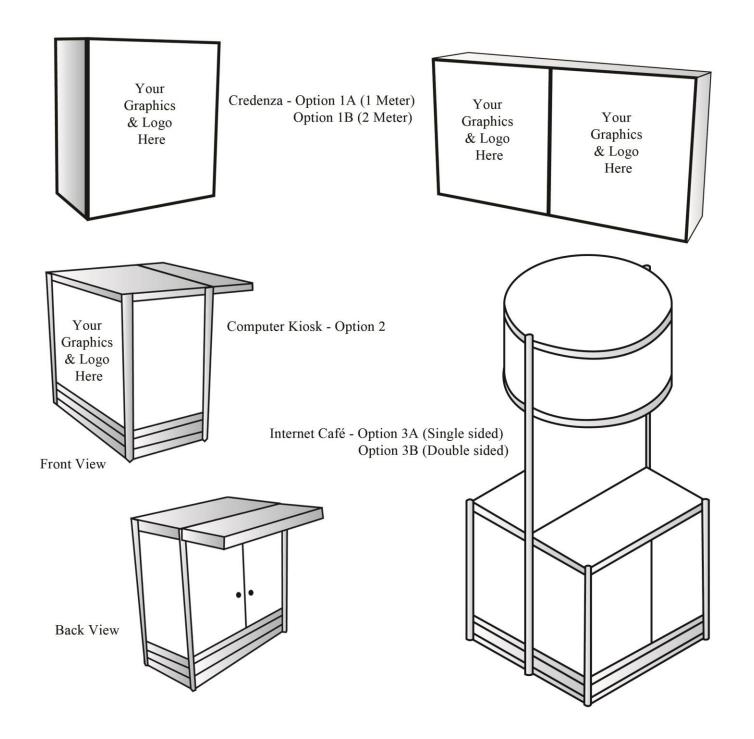
THIS FORM MUST BE ACCOMPANIED BY:
CREDIT CARD BILLING CARD AUTHORIZATION or the
THIRD PARTY CREDIT CARD BILLING FORM. ORDERS
WITHOUT PAYMENT CANNOT BE PROCESSED.

Furnishings	
Subtotal:	
Sales Tax:	
7%	
Furnishings	
Total:	



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# credenza/computer





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# custom rental units

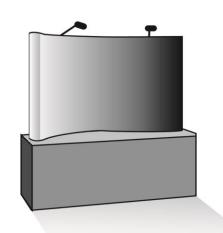
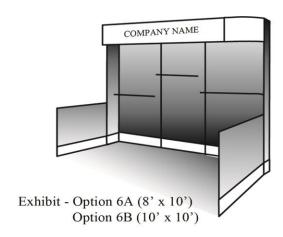
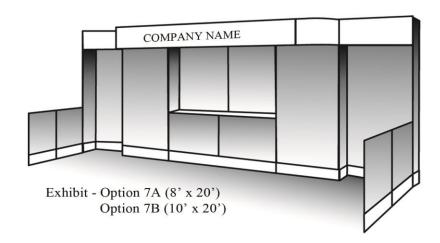


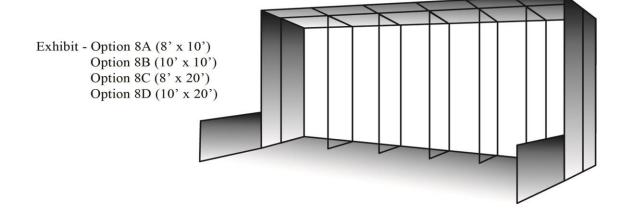
Table Top Display - Option 4



8' Popup Display - Option 5









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# rental unit order

Exhibiting Company:

Booth:

	Credenza & Comp	uter kiosk'	<b>s</b> (white panels	)
Qty	Option	Discount	Standard	Total
	1A	\$298	\$372	
	1B	\$398	\$497	
	2	\$385	\$481	
	3A	\$650	\$810	
	3B	\$975	\$1200	
	Additional	options ava	ailable	
Qty	Option	Discount	Standard	Total
	Colored panels	\$110.00	\$137.00	
	Black			
	Gray			
	Blue			
	Lockable Doors	\$25.00	\$31.00	
	Company Logo/Graphics	Call		

	Table Top & Pop Up				
Qty	Option	Discount	Standard	Total	
	4	\$260	\$325		
	5	\$560	\$700		
	Black				
	Blue				

Step	Step 1 - Custom Rental Exhibit (6 & 7)					
Qty	Option	Discount	Standard	Total		
	6A	\$1600	\$2000			
	6B	\$1600	\$2000			
	7A	\$3500	\$4370			
	7B <b>\$3500</b> \$4370					
	Choose your sintra panel colors					

White	
Black	

Step	Step 1 – Custom Rental Exhibit (8)				
Qty	Option	Discount	Standard	Total	
	8A	\$2000	\$2500		
	8B	\$2000	\$2500		
	8C	\$3850	\$4800		
	8D	\$3850	\$4800		
Choose your Plexi Glass colors					

	White
	Blue
	Blue & White (mix)

Bring your exhibit to life with our eye catching color panels. Choose from our standard colors & Materials or you may also order designer panels - colors are available upon request.

All orders and accessories are rentals, not considered sales as they must be returned at the end of show.

requirements.			
COLORS OF KÖMATEX®	ſ		

THIS FORM MUST BE ACCOMPANIED BY:
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THIRD PARTY CREDIT CARD BILLING FORM. ORDERS
WITHOUT PAYMENT CANNOT BE PROCESSED.

Step 2 – Choose your Carpet Color					
	Black			Burgundy	
	Gray			Teal	
	Blue			Hunter Green	
	Red				

Step 3 – Clearly Indicate your Header Copy		

Step 4 – Choose your Letter Coloring				
	Black		Burgundy	
	Gray		Teal	
	Blue		Hunter Green	
	Red		Yellow	
			-	<u>.</u>

If color selection is not indicated the color will be Black.

Step	Step 5 – Choose your Accessories				
Qty	Option	Discount	Standard	Total	
	Double sided Velcro	call	call		
	Clip on Spotlights	\$35.00	\$44.00		
	Ground spot lights	\$35.00	\$44.00		
	Power Strip	\$15.00	\$19.00		
	Extension Cord	\$15.00	\$19.00		
	Additional Flat Shelf	\$30.00	\$38.00		
	Literature rack	\$70.00	\$88.00		

Special Artwork or logos will be quoted upon request.
Please email samples with this order and comments below

# Custom Rental Unit (6 & 7) price Includes:

Delivery, set up and removal at the close of show. Lights, Company header in block lettering and carpet .

 $\label{lem:custom Rental Unit (8) includes: The above minus the header.}$ 

Remember to order the following items as desired. They are NOT included with the units. Graphics, logos, Furniture, Electrical, Floral & cleaning service.

All packages can be customized or modified, depending on your specific requirements.

Exhibit	
Rental Unit	
Accessories	
Sales Tax:	
Total:	



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# carpet & padding

Exhibiting Company:	
Booth:	

# **IN- LINE BOOTH CARPET**

Check One	Size	Discount	Standard	Total
	08' x 10'	\$160.00	\$199.00	
	08' x 20'	\$320.00	\$398.00	
	08' x 30'	\$480.00	\$597.00	

Black
Gray
Blue
Red

Burgundy
Teal
Hunter Green

Booth carpet includes tape on the front, towards the aisle.

# **CARPET PADDING & VISQUEEN**

Padding	Booth Size				Discount		Standard	
½" Thick	X	Ft. =	Sq ft.	Χ	\$0.95	Or	\$1.20	\$
1" Thick	X	Ft. =	Sq ft.	Χ	\$1.90	Or	\$2.40	\$

Visqueen					Discount		Standard	
Booth Size	X	Ft. =	Sq ft.	Χ	\$0.95	Or	\$1.20	\$

Rates are calculated at Per Square Foot

### **CARPET TAPE**

		Rate	
Lineal Ft.	Χ	\$1.65	\$

Most facilities require taping of the front edge of carpet for safety purposes.

# **ISLAND BOOTH - SPECIAL CUT CARPET**

					Discount		Standard	
Booth Size	X	Ft. =	Sq ft.	Χ	\$2.50	Or	\$3.10	\$

Rates are calculated at Per Square Foot ~ Minimum of 100 square feet

# DELUX CARPET

					Discount		Standard	
Booth Size	X	Ft. =	Sq ft.	Χ	\$3.25	Or	\$4.05	\$

Rates are calculated at Per Square Foot ~ Minimum of 200 square feet

When ordering please select a color below

	Black		Burgundy	Blue
Ī		Red	Teal	Gray

Additional colors available upon request

No Refunds will be issued on Special Cut or Deluxe orders as these items will be cut and or ordered specifically for you.

Listed prices on carpet include delivery, installation and removal. Carpet Ordered in multiples are not guaranteed in a color match. Custom carpet orders after the deadline date are subject to availability.

THIS FORM MUST BE ACCOMPANIED BY: CREDIT CARD BILLING CARD AUTHORIZATION or the THIRD PARTY CREDIT CARD BILLING FORM

Carpet	
Subtotal:	
Sales Tax:	
7%	
Carpet	
Total:	

rate. All rates are based on gross square footage of your booth with a 100 square foot minimum per day. When ordering daily cleaning, you must order for every show day.

Exhibitor Service Kit | Discount Price Deadline Date: \*\*Fri, Oct 18, 2019\*\*



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# cleaning services

Exhibiting Cor	mpany:								
Booth:									
Please note vac	cuuming	and e	emptying booths is i	not part of your	booth space	renta	ıl. If you requ	ire these services th	ey must be ordere
					ASTEBASKET				
			Was	stebasket will be e	emptied at the	end c	of the day		
								т	
	,			<u> </u>			Rate	X # of Days	
Booth Size			X	Ft. =	Sq ft.	Х	\$0.25		\$
					BOOTH CLEA				
				Cleaning done	e prior to show	oper	ns		
_	_	_	_	_	_	_			_
							Rate	□	
Booth Size	T		Х	Ft. =	Sq ft.	Х	\$0.32	\$	
	_1			t					
				DAILV DC	CTU CI FANI				
			Cleaning done		OOTH CLEANI		- b -foro chow	- to uto	
			Cleaning done	prior to show ope	en and each m	orniii	g betore snow	starts	
						ſ	D-10	T V # of Dove	$\neg$
	T			<del></del>	- t	<del>                                     </del>	Rate	X # of Days	1
Booth Size			Х	Ft. =	Sq ft.	Χ	\$0.29		\$
				PORT	TER SERVICE				
				Per 10	D' booth space				
Price include	es e <u>mpty</u> i	ing wa	astebasket and policin				luring show up	to a maximum of 8 h	ours straight time
# of 10' section	ons		Rate	X # of Da	ays	$\neg$			
		Х	\$80.00			\$			
			τ						
				POPCO	ORN MACHIN	F			
If you plan to	bring in	a pop	corn machine you mu				ne necessary a	pproval from show ma	anagement and the
., ,								how floor clear of pop	
				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	•		,		
# of Popcorn	Machine	76	Rate	T X#0	f Days	$\neg$			
11 01 1 0 1 2	IVIGC.		X Call for rate		1 50,5	\$			
			X   Cuii 10. 10.0						
_	_					. 54	_		
			ed clean to your	THIS FORM MU CREDIT CARD BILLING	IST BE ACCOMPAN G CARD AUTHORIZ			Cleaning	
		_	exhibitor setup		REDIT CARD BILLIN		м <u> </u>	ales Tax:	
			iled, we suggest				36	ales Tax: 7%	
			leaning services				(	Cleaning	
prior to show opening at its current prevailing								Total:	



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# Sign & Graphics

Exhibiting Company	Booth #	
Contact Email	Phone #	

# **Digital Graphics:**

Goben CS has the capabilities to provide you with the finest digital graphic reproduction available.

Capabilities include four-color photo-quality, high-resolution digital printing for banners, signage, exhibit graphics and more.

# **STANDARD SIZES**

Qty	SIZE	MATERIAL	Thickness	Discount	Standard	Total
	11" x 17"	Foam Board	3/16"	\$40.00	\$50.00	
	22" x 28"	Foam board	3/16"	\$64.00	\$80.00	
	24" x 36"	Ultramount	3/16"	\$94.00	\$117.00	
	28" x 44"	Ultramount	3/16"	\$132.00	\$165.00	
		Misc Other				

Qty	DIRECTIONAL BOARDS (½" Foam board)	Size	Discount	Standard	Total
	Single sided	2' x 5'	\$138.00	\$172.00	
	Double sided	2' x 5'	\$243.00	\$243.00	
	Meter Board - Single sided	3' x 7'	\$324.00	\$405.00	
	Meter Board - Double sided	3' x 7'	\$558.00	\$697.00	
	Half Moon Feet (Foam board)		\$30.00	\$37.00	
	Spider Feet (Metal)		\$30.00	\$37.00	

Qty	HANGING BANNERS (With Grommets)	Size	Discount	Standard	Total
	Single sided Economy (one time use)	4' x 6'	\$216.00	\$270.00	
	Single Sided – Heavy duty material (Multi Use)	4' x 6'	\$280.00	\$350.00	
	Double Sided – Heavy Duty (Multi Use)	4' x 6'	\$518.00	\$647.00	
	Single sided Economy (one time use)	4' x 8'	\$288.00	\$360.00	
	Single Sided – Heavy duty material for multi use.	4' x 8'	\$374.00	\$467.00	
	Double Sided – Heavy Duty (Multi Use)	4' x 8'	\$691.00	\$863.00	

# **GRAPHIC FILE COMPATABILITY INFO (To be emailed)**

- CMYK JPEGs 150ppi at full size (300ppi scaled to 50% for example)
- Print ready PDF (PDF/X-1a:2001) or (High Quality Print) setting. Any bitmap images down sampled 150ppi at full size.
- Adobe Illustrator, Photoshop or InDesign up to CS5. All bitmap links, 150ppi at full size.

We can also accept some of the more common graphic format files such as .tif, jpg, .pcx, gif, etc. However, these files are bitmap images that are resolution-reliant. A low resolution doc may be fine for a web page or business card, when it is enlarged for a big sign or banner, the image suffers in that it becomes blurry or pixilated with "stair stepped" edges. When sending bitmap files for large graphics the higher the resolution the better.

If in doubt, or have any questions, please contact us at <a href="mailto:info@gobencs.com">info@gobencs.com</a>

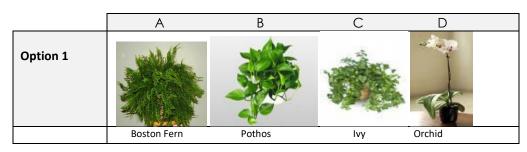
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THIRD PARTY CREDIT CARD BILLING FORM. ORDERS
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Furnishings	
Subtotal:	
Sales Tax:	
7%	
Furnishings	
Total:	

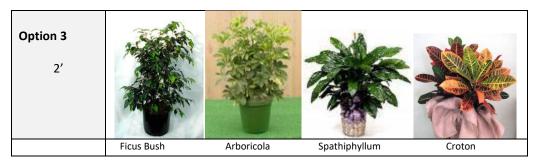


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# floral & foliage













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Exhibiting Company Name:	
Booth#	

# **DISCOUNT DEADLINE - 10/19/2019**

Specialty Orders must be received by 10/26/2019

### **Order Details**

Goben CS reserves the right to make substitutions if a particular item is not available at the time of show. Goben CS will select at no risk.

All flowering plants are based upon availability.

If you are looking for arrangements that are not listed, please give Goben Convention Services a call for pricing and availability.

# FLORAL - FOILAGE - LIVE PLANTS

	Option 1						
Qty	Option	Discount	Standard	Total			
	A (small)	\$45.00	\$56.00				
	A (large)	\$79.00	\$98.75				
	В	\$40.00	\$50.00				
	С	\$40.00	\$50.00				
	D	\$50.00	\$62.00				

Option 5						
Qty	Option	Size	Discount	Standard	Total	
	Α	6'	\$135.00	\$169.00		
	В	6'	\$135.00	\$169.00		
	С	6'	\$135.00	\$169.00		
	D	6'	\$135.00	\$169.00		
	A,B,C,D	7'	(Call)			

Option 2 (Seasonal)					
Qty	Option	Discount	Standard	Total	
	А	\$40.00	\$50.00		
	В	\$40.00	\$50.00		
	С	\$40.00	\$50.00		
	D	\$45.00	\$56.00		

Option 2 (Seasonar)							
Qty	Option	Discount	Standard	Total			
	Α	\$40.00	\$50.00				
	В	\$40.00	\$50.00				
	С	\$40.00	\$50.00				
	D	\$45.00	\$56.00				

	Floral Arrangements					
Qty	Description	Discount	Discount Standard			
	12" Arrangement	\$93.00	\$116.00			
	24" Arrangement	\$116.00	\$145.00			
	12" Tropical	\$132.00	\$165.00			
	Arrangement					
	24" Tropical	\$171.00	\$213.00			
	Arrangement					
	Custom Arrangement	(call)				

	Option 3						
Qty	Option	Size	Discount	Standard	Total		
	Α	2'	\$47.00	\$59.00			
	В	2'	\$47.00	\$59.00			
	С	2"	\$47.00	\$59.00			
	D	2'	\$47.00	\$59.00			

Color Preference (if available)				

	Option 4							
Qty	Option	Size	Discount	Standard	Total			
	Α	3' - 4'	\$63.00	\$79.00				
	В	3' - 4'	\$63.00	\$79.00				
	С	3' - 4'	\$63.00	\$79.00				
	D	3' - 4'	\$63.00	\$79.00				
	Α	5′	\$79.00	\$99.00				
	В	5′	\$79.00	\$99.00				
	С	5′	\$79.00	\$99.00				
	D	5′	\$79.00	\$99.00				

SILK ARRANGEMENTS							
Qty	Option Discount Standard Total						
	lvy	\$25.00	\$32.00				
	Floral Arrangement	\$65.00	\$82.00				
	4' Green Plant	\$48.00	\$60.00				
	6' Green Plant	\$74.00	\$93.00				
	9' Green Plant	\$135.00	\$169.00				

Charges listed include delivery to your booth and removal at the close of show. No credit or refunds will be issued on floral orders cancelled within 5 days of delivery. All ordered are rentals, not considered sales as they must be returned at the end of show. Note: Damaged or stolen plants are Exhibitors Responsibility, to be paid for at retail value.

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Services	
Subtotal:	
Sales Tax:	
7%	
Services	
Total:	



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# audio visual

Exhibiting Company Name:	
Booth#	

Please note pricing is charged on a daily rate, however max charge will be 3 days

A wide range of items are available. If they are not listed below please call for pricing and availability.

Mon	Monitors (Flat screen)							
		# of	Daily	Rates				
Qty	Description Size	Days	Discount	Standard	Total			
	19" LED		\$70.00	\$87.50				
	23" LED		\$125.00	\$156.00				
	32" LED		\$250.00	\$312.00				
	42" LED		\$300.00	\$375.00				
	46" LED		\$350.00	\$438.00				
	50" LED		\$400.00	\$500.00				
	55" LED		\$450.00	\$562.00				
	60" LED		\$550.00	\$687.00				

	Monitor Stands (required for 32" Monitors and up)						
# of Daily Rates							
Qty	Description	Days	Discount	Standard	Total		
	Table Stand		\$25.00	\$31.25			
	Wall Mount		\$25.00	\$31.25			
	Floor Stand		\$75.00	\$94.00			

	Computers					
	# of Daily Rates					
Qty	Description	Days	Discount	Standard	Total	
	Laptop Computer		\$125.00	\$156.00		
	iMac 27" Core i7		\$350.00	\$437.00		
	Software Licence		30.00	-	\$30.00	

	Office Equipments					
# of Daily Rates						
Qty	Description	Days	Discount	Standard	Total	
	Wireless Keyboard/mouse		\$25.00	\$32.00		
	Fax Machine		\$75.00	\$94.00		
	HP Laser Printer		\$125.00	\$156.00		
	Table Top Copier		\$125.00	\$156.00		

	Projection Equipment (LCD Projectors)							
		# of	Daily	Rates				
Qty	Description	Days	Discount	Standard	Total			
	Sanyo (3000 lumen)		\$300.00	\$375.00				
	Sanyo (5000 lumen)		\$600.00	\$750.00				
	Single mount flyware		\$30.00	\$37.00				
	Lenses available		Call					
	6' Tripod Screen		\$35.00	\$44.00				
	8' Tripod Screen		\$40.00	\$50.00				
	10' Cradle Screen		\$75.00	\$94.00				
	6' x 8' Fast Fold Screen							
	Front		\$75.00	\$94.00				
	Rear		\$85.00	\$107.00				
	Trim		\$85.00	\$106.00				

Video Players							
# of Daily Rates							
Qty	Description	Days	Discount	Standard	Total		
	DVD Player		\$40.00	\$50.00			
	DVD Blue Ray		\$80.00	\$10000			
	DVD Multi Zone		\$125.00	\$157.00			
	Pro DVD Player		\$125.00	\$157.00			
	DVD Blu Ray Recorder		\$200.00	\$250.00			

iPad Kiosk (for iPad 2 & 3)							
	Locks iPad securely						
# of Daily Rates							
Qty	Description	Days	Discount Standard		Total		
	iPad Kiosk		\$120.00	\$150.00			

Exhibitors are required to provide the necessary cables to hook up devices to TV/Monitors.

If you request Goben CS to provide the necessary cables then you must specify the cables required.

Standard cables are available for rent at a cost of \$10 each

Specialty cables are also available. Goben CS must be contacted in order to confirm availability.

# **Rental Procedures:**

All equipment will be delivered, installed and tested. A service fee (delivery & pick up) equal to 20% of the equipment subtotal will be charged on all rentals. (minimum \$50)

Cancellation fees of 25% will apply to orders cancelled within 5 days of delivery.

All ordered furnishings and accessories are rentals, not considered sales, they must be returned at the end of show.

Customer is responsible for contacting the electrical contractor for power requirements.

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Equipment Total	
Sales Tax 7% ( Equipment rental only)	
Service fee 20% (Equipment total only)	
Total	



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# labor & forklift

Exhibiting Company:	
Booth:	

Exhibiting company.	
Booth:	

#### LABOR RATES & DETAILS LABOR RATES Straight Time \$101.00 p/p/p/h Overtime \$175.00 p/p/p/h Double-Time \$202.00 p/p/p/h

The current listed hourly rates are listed at a per person, per hour as indicated by p/p/p/h. Work will be done on a straight time basis if possible. However, overtime charges will be involved on all show floor orders.

#### **OVERTIME HOURS**

Overtime hours are before 8:00am or after 4:30pm Monday - Friday and all day Saturday. Overtime hours are also applied to labor services ordered on show-site regardless of the time.

### **DOUBLE-TIME HOURS**

Double-time hours are Monday- Saturday 12:00 midnight - 6:00am and all day Sunday and Holidays.

### **NON-USE OF ORDERED LABOR SERVICES**

If an exhibitor fails to pick up labor time as ordered, a 1 (one) hour per worker no show charge will be applied to the clients invoice.

# **Supervision by Goben Convention Services**

Exhibits will be setup prior to exhibitor's arrival under the direction of Goben Convention Services Personnel.

LABOR PLAN A

The supervision charge for this service is 30% of the total labor bill, with a minimum charge of \$40.00.

# **LABOR PLAN B**

## Supervision by Exhibiting Personnel

Supervisor must check in a Service Desk to pick up laborers.

Upon completion of work, supervisor must return to the service desk to release laborers.

Start time only guaranteed where labor is requested at the start of the working day, unless the official setup time is later in the day.

Workers are assigned orders and completion time of their assignments is uncertain. Therefore starting time cannot be guaranteed although every effort will be made to provide labor at requested times

**Selection of Labor Plan:** (Select One)

Labor Plan A
Labor Plan B

Upon selection, fill out the details of your labor plan below

	Date	Time	# of Laborers	Hours per Laborer	Hourly Rate	Total Cost
Install						
Dismantle						
Supervision						
Total						

## **FORKLIFT ORDER - 5000lbs**

FORKLIFT LABOR RATES				
Straight Time \$188.00 per hour				
Overtime \$235.00 per hour				
Double-Time	<b>\$376.00</b> per hour			

A forklift operator and crew will be assigned at the following rates per hour. If additional personnel are required to assist, you will be billed at the hourly labor rates. Forklift crews do not need to be ordered if this is part of the material handling process. Orders received after the discount date will incur a 20% surcharge. Order received on-site will incur a 30% surcharge.

	Date	Time	Additional Laborers	Hours Per Laborer	Hourly Rate	Total Cost
Install						
Dismantle						

THIS FORM MUST BE ACCOMPANIED BY: CREDIT CARD BILLING CARD AUTHORIZATION or the THIRD PARTY CREDIT CARD BILLING FORM. ORDERS WITHOUT PAYMENT CANNOT BE PROCESSED.

Services Subtotal:	
Services Total:	
TOLAT:	



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# material handling information

# **EXCLUSIVE** Material Handling Contractor

Goben Convention Services are under contract with F-15. We will handle ALL freight/exhibit material in and out of the ballroom.

For your convenience labels are provided in this exhibitor manual. You must return in advance of the show the Method of payment form, along with the completed Material handling service & rates form.

# Advance Freight Shipments (Ship as early as possible)

# You get 30 days storage included with Material Handling fees!

Warehouse receiving hours are 8:30am – 4:00 pm, Monday – Friday. Shipments can begin arriving Fri, Oct 4<sup>th</sup> and should arrive no later than Fri, Nov 1<sup>st</sup>. Shipments that arrive at the advance warehouse after Fri, Oct 25<sup>th</sup> will be charged a late fee of 25% of the material handling fee. Please ship to the advance warehouse and you will only be charged one-time. It is much less expensive to ship to the advance warehouse and be charged a one-time material handling fee than to send to the hotel and be charged twice for the same service.

### **Direct to Show Site Shipments**

# Do not ship freight to the show-site prior to the move in day!

Freight shipped to the venue before the move in day will either be <u>REFUSED</u> or you will be charged a handling & storage fees from the hotel. The freight will then be turned over to Goben CS for delivery to the exhibit hall and you will <u>ALSO</u> be charged material handling fees, <u>even if you are a guest of the hotel.</u>

Please note: Mislabeled packages have the potential of being refused at show site. Please remember to include F-15 TCP WWR c/o Goben CS on all packages AND remove all old labels from packaging.

# Overtime +25% (inbound and/or outbound)

A overtime surcharge, per cwt, for each occurrence will apply if:

- -Shipments are received on overtime (Monday-Friday, before 8:00am and after 4:30pm and ALL DAY Saturday, Sunday and Holidays).
- -A surcharge applies if your shipment is moved to or out of show site on overtime due to scheduling beyond Goben CS control.
- -A surcharge will apply if your advanced shipment is received at the warehouse on straight-time, but had to be delivered to show site on overtime due to a scheduling beyond the control of Goben CS.

# Special Handling +30% (inbound and/or outbound)

- A special handling surcharge, per cwt, for each occurrence will apply if: -Uncrated shipments that must be taken off pallets and hand carried in loose will be charged an additional 30%.
- -Van Lines, loose, uncrated or improperly packaged materials, or those delivered by a carrier not providing supporting paperwork will be charged an additional 30%.
- Items that are too large to fit through ballroom doors and must be uncrated in hallway or loading dock
- Goben CS will not be held responsible for the dimensions of the hotel dock doors, freight elevator or the ballroom doors.

# **UPS, Fed Ex, DHL etc Shipments**

Shipments delivered via small package carriers require additional time & Labor to unload, sort & deliver, herefore a special handling fee of 25% will be added to the material handling rate.

The above freight carriers DO NOT provide bills of ladings to note any damage or piece count. Therefore, Goben CS will NOT be responsible and will not accept any claims for any reason involving carriers that do not use bills of lading.

# **Outbound Instructions at close of show**

It is the exhibitor's responsibility to arrange outbound shipments with their designated carrier (If other than UPS Freight). Schedule your carrier to pick up your freight, directly from the exhibit hall, no later than the reroute time. (Reroute time is 5:01pm on Tue, Nov 5<sup>th</sup>)

\*If an exhibitor is shipping out via UPS or Fed Ex and they fail to pick up or the facility does not allow us to turn the items over for their daily pick up, then your items will be taken back to Goben's warehouse to ship out if room allows on our truck. Fees will be apply and will be added to the final invoice. (Also applies to common carriers)

At the close of the show, each exhibitor must fill out a **Bill of Lading and hand in to the on-site service desk.** Outbound shipping forms will be available at the service desk. Should the exhibitor fail to provide outbound shipping paperwork and it is not turned into the service desk, a labor charge will be added to the exhibitor's final invoice.

Any shipment left in a booth for which no disposition is provided, or if requested carrier fails to pick up or refuses to take shipment, Goben Convention Services reserves the right to re-route shipment using UPS Freight or return material to our warehouse at the exhibitor's expense. For more information, please see the Move Out information sheet enclosed in this manual.

# Material Handling - Does NOT Include

- -Labor and/or equipment for uncrating, un-skidding, assembling, dismantling, re-crating and re-skidding. These services may be ordered by filling out the labor forms included in this manual.
- -Scheduling any carrier for pick up or delivery of your materials, if other than the official show carrier (UPS Freight).
- -As an exhibitor it is your responsibility for providing your carrier with the proper delivery and pick up information.

# Material Handling - DOES Include

- -Receiving and unloading your shipment at our warehouse (30 days free storage prior to show date).
- -Reloading on the Goben Convention Services trailer.
- -Delivery of shipment to the exhibit hall
- -Placement of shipment in your booth space
- -Removal of empty containers
- -Return of empty containers at close of show (All containers must be empty when stored, Goben Convention Services assumes no liability for material or equipment left inside a container marked as empty).
- -Removal of all packed and labeled materials from the exhibit booth.
- -Reloading on to an outbound carrier for return shipment (based on shipping information provided on your show Bill of Lading).

Charges for the above services will be based on the inbound weight only (each shipment is evaluated separately), whether the above services are used completely or in part. Refer to the material handling services and rates for detailed pricing information.

Weight taken from inbound bill of ladings is rounded up to the next hundred pounds. Goben Convention Services will assign a weight to shipments arriving without a bill of lading of certified weight tickets. Shipments received without weight tickets will be charged an additional 30%.

### Research + 30%

If exhibitor name, show name etc is not visible on the shipping label, a research rate will apply in addition to your material handling rate.



1600 33<sup>rd</sup> Street, Unit 102 Orlando, Florida 32839 T. 407.872.2223 F. 407.872.8644 Email: orders@gobencs.com

# material handling information (con't)

# **Money Saving Tips**

Consolidate shipments when total weight is less than 200lbs.

3 Separate Shipments

65lbs charged @ 200lbs \$160.00 89lbs charged @ 200lbs \$160.00 42lbs charged @ 200lbs \$160.00

Total 196lbs Total cost \$480.00

1 Consolidated Shipment

3 pieces (1 shipment) 196lbs @ 200lbs = \$160.00

Total Savings: \$320.00

Additional charges may be applicable to the CWT rates

# **Recommended Inbound & Outbound Freight Carrier**

UPS Freight is the preferred show carrier. If you use UPS Freight you do not need to worry about scheduling freight carriers, waiting charges or forced freight shipments.



800.988.9889 www.UPSFreight.com

CONVENIENT 24 HOUR TRACKING UPS FORM LOCATED AT THE BACK OF THIS MANUAL MENTION SHOW NAME FOR DISCOUNTED SHOW RATES

# **Misc Material Handling Information**

- -Goben Convention Services will not be responsible for piece count or condition of shipments that are delivered without supporting bill of lading or delivery slip.
- Remember that all shipments must be PREPAID, DO NOT SHIP "COLLECT". All shipments sent "COLLECT" WILL BE REFUSED.

You may confirm receipt of your shipment by calling GobenCS 407.872.2223 -Exhibitors can hand carry their own materials into the exhibit hall, provided they use their personal vehicle and company employees to do so. Freight being delivered to the loading dock in vehicle other than personal must be unloaded and delivered by Goben Convention Services.

Due to insurance purposes.....No material handling equipment such as dollies or pallet jacks shall be used by anyone other than Goben CS.

- -If you have brought in your own materials in and wish to have Goben CS store your empty containers, there will be a charge of \$20.00 per item or \$0.20c per lb whichever is greater.
- -Shrink wrap and banding will incur a one  $\ensuremath{\mathcal{Y}}$  hour labor charge.

# **Empty Container Storage**

Storage of empty containers is included with your material handling service. Empty containers must be labeled with an "empty" sticker. Before the show opens, all trash will be removed from the aisles, Goben CS is NOT responsible for containers nor packaging materials that are not properly labeled with "empty" stickers. Stickers are available at the service desk.

If you do not use Goben CS material handling service but would like your empty containers stored during the show, there is a fee of \$25.00 per piece for storage.

# **Return to Goben Convention Services Warehouse**

If you wish to have your freight returned to Goben Convention Services Warehouse, prior arrangements must be made with our office staff. Please note that Goben Convention Services warehouse address may NOT be the same as the advanced shipping address.

# Short Term / Long Term Storage Options

Storage facilities are available for short and long term, please call for a quote if there is interest for this service.

### Insurance

It is understood that Goben Convention Services is not an insurer that insurance, if any, should be obtained by the exhibitor.

Exhibitors are recommended to carry All-Risk Insurance covering your materials against damage, loss and all other hazards from the time of shipping to returning from show. This can usually be done by adding "riders" to existing policies.

# Limitation of Liability & Responsibility

Goben Convention Services shall not be responsible for damage to uncrated materials; materials improperly packed or concealed damage.

Goben Convention Services shall not be responsible for loss, theft or disappearance of exhibitor's materials after same has been delivered to exhibitor's booth.

Goben Convention Services shall not be responsible for loss, theft or disappearance of materials before they are picked up from exhibitor's booth for reloading after the show. Bills Of Lading covering outgoing shipment, which are furnished by Goben Convention Services to exhibitors will be checked at time of actual pick up from the booth and corrections are made where discrepancies occur.

Goben Convention Services shall not be responsible for loss, damage or delay due to fire, Acts of God, strikes, lockouts or work stoppages made where discrepancies occur.

Goben Convention Services Liability shall be limited to the physical loss of or damage to specific article which is lost or damaged, and in any event Goben Convention Services maximum liability shall be limited to \$0.30 per pound per article with a maximum liability of \$50.00 per item, or \$1,000.00 per shipment, whichever is less.

Claims for loss or damage must be submitted to Goben Convention Services prior to the close of show. No suit or action shall be brought against Goben Convention Services more than one year after the accrual of the cause of action.

The consignment or delivery of a shipment to Goben Convention Services by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth.

Empty container labels will be available at the Goben Convention Services Desk. Affixing the labels is the sole responsibility of the exhibitor or his/her representative. All previous labels should be removed or obliterated. Goben Convention Services assumes no responsibility for:

- -Error to above procedures
- -Removal of Containers with old empty labels and without Goben Convention Services Labels.
- -Improper Information on Empty Labels
- -Materials stored in container with empty labels.



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# material handling service & rates

<b>Exhibiting Company:</b>	
Booth:	

# **ADVANCE WAREHOUSE ADDRESS**

Goben Convention Services c/o UPS Freight 1751 Reeves Street Dothan, AL 36303

Must be received by November 1st

IMPORTANT MATERIAL HANDLING DATES				
	Mark your Calendar			
Shipments can start arriving at	Fri, Oct 4 <sup>th</sup>			
Advance Warehouse				
Last Day for Shipment to arrive	Fri, Oct 25 <sup>th</sup>			
at warehouse w/o surcharge				
Last day for shipments to arrive	Fri, Nov 1 <sup>st</sup>			
at warehouse				
Shipments can start arriving at	Sun, Nov 3 <sup>rd</sup>			
Show Site				

### **FREIGHT RATES**

Rates below include receipt of your freight, delivery to your booth, removal, storage, return empty crates and at the end of the show movement of your freight from the booth to the loading dock and reloading onto the designated truck. Charges for this service will be based on the inbound rate and rounded up to the nearest one hundred weight. A 200lbs minimum per shipment applies. (\_\_\_\_\_ pounds ÷ 100 = \_\_\_\_\_ Total CWT)

Overtime: In addition to your plan below please fill out plan C if your shipment is moved in and/or out of show site on overtime.

(Monday-Friday, before 8:00am and/or after 4:30pm, ALL DAY Saturday, Sunday and Holidays).

PLAN	DESCRIPTION		RECEIVED AT	RATE PER CWT
Α	Package Shipments Received	Oct 4 <sup>th</sup> - Nov 1 <sup>st</sup>	Warehouse	\$80.00
A+B	Late Shipment Surcharge	After Oct 25 <sup>th</sup>	Warehouse	Additional 25%
С	Overtime in and/or out		WH / SS	Additional 25%
D	Special Handling (UPS, Fed-Ex, DHL etc)		WH / SS	Additional 25%
E	Special Handling (see material handling information)		WH / SS	Additional 30%
F	Package Shipments	Scheduled to arrive on Nov 3 <sup>rd</sup>	Show Site	\$82.00
G	Small Package Shipment	Total Shipment of 25lbs	Show Site	\$50.00
Н	Returned to Warehouse	Prior Arrangements must be made		Call for pricing
ı	Shrink Wrap + one ½ hour Labor Charge		Per Skid	\$25.00 plus labor
J	Banding + one ½ hour Labor Charge		Per Linear Foot	\$1.25 plus labor
K	Shipments delivered before scheduled dates		WH / SS	Additional 25%

# FREIGHT PAYMENT COMPUTATION — Please include if applicable the surcharges i.e. late, overtime in/and or out, special handling

	SELECT PLANS (A-J)	# OF PIECES	WEIGHT MIN 200lbs	RATE/CWT	TOTAL
Shipment 1					
Shipment 2					
Shipment 3					
Shipment 4					
Shipment 5					
Shipment 6					

Please take note of ORDER DEADLINE FOR MATERIAL HANDLING/SHIPMENTS LISTED ON THIS FORM.

THIS FORM MUST BE ACCOMPANIED BY:
CREDIT CARD BILLING CARD AUTHORIZATION or the
THIRD PARTY CREDIT CARD BILLING FORM. ORDERS
WITHOUT PAYMENT CANNOT BE PROCESSED.
SUBMITTAL OF ORDER AFFIRMS THAT YOU UNDERSTAND
THE TERMS & CONDITIONS LISTED ON THE MATERIAL
HANDLING SECTION OF THE EXHIBITOR KIT.

Services	
Subtotal:	
Misc	
Services Total:	



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# exhibitor shipping information

E	mail: orders@gobencs.com			IIIIOI	mation
Exhibiting Company:					
Booth:					
	ested so that we may plan in advar at your calculation is only an estima				
SHIPMENTS WILL BE SENT TO:	♦ ADVANCE WAR	EHOU	SE		
	INCOMI	NG SH	IIPMENT		
Shipped from (city)					
Carrier			Tracking/Pro #		
Shipping date			Expected arrival date		
No. of Pieces			Estimated weight		
Dimensions of largest piece	Height:	Widt	:h:	Length:	
Misc Requirements				, <u> </u>	
	ADDITIONAL INCOMING	SHIPN	MENT (Different location)		
Shipped from (city)					
Carrier			Tracking/Pro #		
Shipping date			Expected arrival date		
No. of Pieces			Estimated weight		
Dimensions of largest piece	Height:	Widt		Length:	
Misc Requirements				, ,	
The helow information is	<b>OUTGOI</b> l for back up should the on-site exhib		IPMENTS	nill of lading to Goben CS	Personal
The selow information is	Tot back up should the on site exhib		to complete and tarning	on or rouning to doublines	· croonan
	INSTRUCTIONS FO	R OUT	GOING SHIPMENTS		
Ship To (Company)				◊ Prepaid	◊ Collect
Attention					
Address					
City/State/Zip					
Description					
No. of pieces			Total Weight		
Outbound Carrier			Pro #:		

# 2019 F-15 TCP World Wide Review

Exhibitor Service Kit | Discount Price Deadline Date: \*\*Fri, Oct 18, 2019\*\*

- ADVANCED WAREHOUSE SHIPPING LABEL -

ADVANCE WAREHOUSE		ADVANCE '	WAREHOUSE
EXHIBITION MATERIAL FROM	XHIBITION MATERIAL FROM TO EXHIBITING COMPANY NAME		TO EXHIBITING COMPANY NAME
BOOTH#	SHOW NAME F-15 TCP WWR	воотн#	SHOW NAME F-15 TCP WWR
C/O UPS 1751 Ree	ntion Services Freight ves Street AL 36303	C/O UI 1751 Re	ention Services PS Freight eves Street , AL 36303
Number O	F PIECES	Number	OF PIECES
CARRIER		C	ARRIER
*		<del> </del>   	

MAKE COPIES AND CUT AS NECESSARY - MAKE COPIES AND CUT AS NECESSARY - MAKE COPIES AND CUT AS NECESSARY

ADVANCE WAREHOUSE			ADVANCE V	WAREHOUSE		
EXHIBITION MATERIAL FROM	TO EXHIBITING COMPA	NY NAME	EXHIBITI	ON MATERIAL FROM	TO EXHIBITING COMPA	NY NAME
			] 			
BOOTH #	SHOW NAME			ВООТН#	SHOW NAME	
	F-15 TCP WV	VR			F-15 TCP WV	VR
C/O L 1751 R	vention Services  IPS Freight eeves Street n, AL 36303			C/O UF 1751 Red	ention Services PS Freight Eves Street AL 36303	
Number	OF	PIECES	Number	(	OF .	PIECES
CARRIER			CA	RRIER		
*			*			

- SHOW SITE SHIPPING LABEL -

SHOW SITE DELIVERY			SHOW SITE	DELIVERY	
EXHIBITION MATERIAL FROM	TO EXHIBITING COMPANY NAME	EXHIBITIO	ON MATERIAL FROM	TO EXHIBITING COMPAI	NY NAME
BOOTH #	SHOW NAME		BOOTH#	SHOW NAME	
	F-15 TCP WWR			F-15 TCP WV	VR
c/o Goben Conv 4000 S San	och Golf Resort & Spa vention Services destin Blvd ach, FL 32550	Hi	Iton Sandestin Bead c/o Goben Conv 4000 S Sand Miramar Bea	destin Blvd	a
Number 0	F PIECES	Number	OF	:	PIECES
CARRIER			CAR	RIER	
*		 			

MAKE COPIES AND CUT AS NECESSARY - MAKE COPIES AND CUT AS NECESSARY - MAKE COPIES AND CUT AS NECESSARY

SHOW SITE DELIVERY			SHOW SITE	DELIVERY		
EXHIBITION MATERIAL FROM	TO EXHIBITING COMPANY	NAME	EXHIBITIO	N MATERIAL FROM	TO EXHIBITING COMPA	NY NAME
воотн #	SHOW NAME F-15 TCP WWR	R		BOOTH #	SHOW NAME F-15 TCP WV	VR
c/o Goben Cor 4000 S Sai	ach Golf Resort & Spa evention Services indestin Blvd each, FL 32550		Hill	ton Sandestin Beac c/o Goben Conv 4000 S Sand Miramar Bea	destin Blvd	a
Number (	DF F	PIECES	Number	OF		PIECES
CARRIER		*	CAR	RIER		



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# move out information

On behalf of Goben Convention Services we would like to thank you for letting us assist you during the show. We hope the following information will help assist and expedite your move-out.

# **EXHIBITOR MOVE-OUT START TIME and CLEAN/CLEAR TIME**

Move Out Start Date	Move Out Start Time
Tues, Nov 5 <sup>th</sup>	3pm

#### ALL EXHIBITORS MUST BE OFF THE FLOOR BY

6:00pm		
Tues, Nov 5 <sup>th</sup>		
NO EXCEPTIONS		

Beginning the move out time, exhibitors may begin to dismantle their booths. All empty containers will automatically be returned to booths. Please keep all aisles clear to enable Goben Convention Services to complete this process in an expeditious manner. If you have ordered labor to dismantle your booth, be sure to confirm the start time of your works by checking in with the Goben Convention Services; Service Desk.

# **DRIVER CHECK-IN & BILLS OF LADING DEADLINES**

Driver Check In Date	Driver Check In Time
Tues, Nov 5 <sup>th</sup>	5:00pm

	Re-Route Time
Tues, Nov 5 <sup>th</sup>	5:01pm

### **BILLS OF LADING DUE TO GOBEN CONVENTION SERVICES DESK BY**

6:00pm	
Tues, Nov 5 <sup>th</sup>	



UPS Freight is the designated show carrier and a representative will be located at the Goben CS Service Desk.

It is the exhibitor's responsibility to arrange outbound shipments with their designated carrier (If other than UPS Freight).

Schedule your carrier to pick up your freight, directly from the exhibit hall. Your freight carrier MUST be checked in at the Goben Convention Services freight dock no later than the driver check in time and bills of lading deadlines listed on this sheet and in the exhibitor manual to guarantee pick-up. In the event that your designated carrier fails to check in, pick up, refuses acceptance or freight disposition is not provided, Goben Convention Services reserves the right to force/reroute such shipments. Exhibitors will be charged accordingly for this service. No liability will be assumed by show management, Goben Convention Services or any subcontractors as a result of such rerouting or handling.

A bill of lading must accompany ALL outbound shipments. Exhibit personnel MUST prepare the outbound bill of lading & make sure each piece of freight is labeled with the destination address prior to departing the show. This form may be obtained at the Goben Convention Services Service Desk. All bills of lading must be turned into the services desk when all your shipments are packed, labeled and ready to ship. Failure to complete and turn in a bill of lading will result in a half hour labor charge.

Goben CS will not be responsible for literature/product not properly packed and labeled by exhibit personnel.

#### DO NOT LEAVE BILLS OF LADING IN YOUR BOOTH!



UPS Freight, the official trade show carrier, is providing the following outbound shipping service. If you have any questions or need assistance, please call our Trade Show Services Team at 1 (800) 988-9889 today!

Don't wait! Complete this form and bring it back to the UPS Freight representative at the service desk the day before the show closes!

# Instructions

Name of Show:

Charge Amount:

- 1. Prior to the end of the show, pick up a Bill of Lading form, shipping labels and Small Shipment Description form from the exhibitor service desk. Shipments going to multiple destinations require a seperate Bill of Lading for each shipment.
- 2. While at the trade show, see the UPS Freight representative to make arrangements to use the Fast Track shipping process available by using the Official Show Carrier.
- 3. At the close of the show, apply shipping labels to each piece and leave all freight pieces in your booth area.
- 4. Complete the Bill of Lading, particularly the "Address" portion and all shaded fields. Note UPS Freight as your carrier and indicate the delivery date needed.
- 5. After completing the Bill of Lading, return it to the exhibitor service desk before departing from show site.

, 3	
Outbound Shipping Service Form	
The following services are available. Please check the ap	propriate box.
Truck/Ground Service: 2-5 day service	Air Freight/Expedited Service: Guaranteed service for time-critical shipments.
Order infromation	
Booth #: Company Name:	Card Type (circle one): AmEx Visa MasterCard
*For your convenience, we will use this authorization to charge your credit ca shipment as required by your Trade Show Representative. I certify that I have	ord account for shipping and any additional charges that may occur in handling your read and agree with the above statement. Inital here:
Cardholder Name:	Cardholder Phone:
Credit Card Number:	Expiration Date: CVV:
Credit Card Billing Address:	
City:	State: Zip Code:
Signature:	
* By signing above, you agree to the terms and conditions as described on thi	is payment form.
For UPS Freight use only:	
PRO# for this chiamant.	Date of DDO: / /

Authorized Signature: \_

Date of Transaction: /



Sales Office: 850.267.9600 | Toll-Free: 1.877.705.6641 | Fax: 850.267.1816 4000 Sandestin Blvd. S. | Miramar Beach, FL 32550 | HiltonSandestinBeach.com

RE: Prepaid electrical forms discontinued.

The Hilton Sandestin Beach Golf Resort and Spa will no longer accept prepaid electrical request forms. All vendors wishing to order electrical or other ancillary items such as internet, easels, etc. will have the opportunity to do so on-site with method of payment via credit card or room charge. All charges will be applied the day of the show, receipts for charges will be available upon request.

We apologize for any inconvenience.

Thank You.

**Best Regards** 

Jon Lovett
Director of Event Planning
Hilton Sandestin Beach Golf Resort and Spa

# **Electrical & Ancillary Rental Services**

Electrical service and other ancillary items such as extension cords, power strips, easels, etc. may not be included in your conference's exhibitor fees and may be rented through the Hotel on-site.

The Hotel will endeavor to honor any request made day of Show but service may be limited. All charges will be applied the day of Show and may be paid by credit card or room charge. Receipts for charges are available upon request.

NOTE: The Hilton Sandestin Beach does not accept prepaid forms.

**110V Electrical** \$75.98

**Easel \$15.00** 

Extension Cord \$10.00

Power strip \$10.00

All pricing subject to 23% service charge and 7% sales tax.

For on-site requests, please contact Conference Services at Extension 3115 or 850-585-8955