

Monday, September 24th

PRE-CONVENTION PROGRAM

11:30 AM - 6:00 PM.....Meeting Room 602
NAI Registration and Help Desk

12:30 PM - 2:30 PM.....Meeting Room 400
Specialty Council Leadership Lunch Meeting
(Invitation Only)

12:30 PM - 2:30 PMMeeting Room 402
Strategic Leadership Committee Meeting
(Lunch Included) (Open to members of this group only)

12:30 PM - 2:30 PM
The NAI PDM Mastermind Group (Lunch on Own)
(Open to PDMs Only).....Salon F (6th Floor)

3:00 PM - 3:45 PM.....Salon B (4th Floor)
How to Better Market Your Firm & Agents Presented by NAI Marketing Directors

3:00 PM - 4:45 PM.....Salon A (4th Floor)
Going In-Depth with Various Specialty Experts

3:00 PM - 5:00 PM.....Meeting Room 615AB
Property Management Council Sessions

4:00 PM - 4:45 PM.....Salon B (4th Floor)
How to Use NAI Tools in Your Everyday Business

5:00 PM - 6:00 PMMeeting Room 619
Property Management Board Meeting (Closed)

4:00 PM - 6:00 PM.....Meeting Room 616AB
User Representation Council

CORE CONVENTION PROGRAMS

5:00 PM - 6:00 PM
New Professionals & International Reception
(Invitation Only)

5:00 PM - 6:00 PM
NAI Texas Brokers Social Hour
Sponsored by RealMassive (Invitation Only)

5:00 PM - 6:00 PM
Fueled Collective Happy Hour (Invitation Only)

6:00 PM - 9:00 PM.....Austin Grand Ballroom
Charitable Welcome Reception and Dinner (Open to all)

Tuesday, September 25th

7:00 AM - 8:00 AM.....Hotel Lobby
Early Morning Wellness 2 Mile Walk

8:30 AM - 9:45 AM.....Salon F (6th Floor)
Young Professionals Network Breakfast Meeting
(YPN Members only)

9:00 AM - 9:45 AM.....Salon HJK (6th Floor)
Networking Breakfast with Exhibitors (Open to all)

10:00 AM - 11:00 AM.....Salon HJK (6th Floor)
Welcome General Session: NAI Partners Market Overview Followed by The State of Commercial Real Estate Discussion

11:00 AM - 12:00 PM.....Salon HJK (6th Floor)
General Session: Keynote Speaker, Marcellus Wiley

Open to All - Agents & Others

12:00 PM - 1:00 PM.....Salon HJK (6th Floor)
Networking Lunch with Exhibitors

1:00 PM - 4:00 PM

Specialty Council Breakouts (Includes 15 min break)

Capital Markets.....Meeting Room 400
IndustrialSalon G (6th Floor)
OfficeSalon A (4th Floor)
Retail.....Salon B (4th Floor)

Open to the Following Groups Only

12:00 PM - 4:00 PM (Includes Plated Lunch and a break)
Marketing (Full agenda in program).....Meeting Room 616AB
The NAI PDM Mastermind Group (Continued) ..Salon F (6th Floor)
Property Management (Continued)Meeting Room 615AB

Open to All

4:15 PM - 5:30 PM.....Salon HJK (6th Floor)
NAI Beer Garden Sponsored by WeWork®
Networking by Specialty (Raffle Included)

6:00 PM - 7:00 PM

SIOR Reception (Invitation Only)

7:30 PM

SIOR Dinner (Invitation Only)

10:00 PM - 12:00 AM.....Maggie Mae's @ 323 E 6th St
Offsite After Hours Party Sponsored by REthink CRM
(All are welcome. Badges must be worn.)

Wednesday, September 26th

9:00 AM - 9:45 AM.....Salon HJK (6th Floor)
Networking Breakfast with Exhibitors

9:45 AM - 11:45 AMMeeting Room 616AB
Marketing Council Breakout (Continued)

10:00 AM - 10:45 AM

Breakouts Sessions Part I:

Negotiating 101 for all Levels of Expertise.....Salon F (6th Floor)
How to Double Your Business in 2019.....Salon G (6th Floor)
Investment, Location and Demographic Analysis Using TheAnalyst PRO®..Meeting Room 615AB

10:45 AM - 11:30 AM

Breakouts Sessions Part II:

Emerging IndustriesSalon G (6th Floor)
International BusinessMeeting Room 400
Local Businesses & Real Estate in Austin, TX.....Meeting Room 615AB
Industrial BusinessSalon F (6th Floor)

11:30 AM - 11:45 AM.....Salon HJK (6th Floor)
Refreshment Break

11:45 AM - 12:30 PMSalon HJK (6th Floor)
General Session: 30 Minute Keynote with Drayton McLane Followed by Closing Remarks and RAFFLE DRAWING TIME!!

12:30 PM

General Attendees Adjourn - Thanks for Coming!

12:30 PM - 2:30 PM.....Salon F (6th Floor)
Principals, Directors and Managers Meeting & Luncheon
(Open to this group only)

2:45 PM - 5:00 PMMeeting Room 400
NAI Global Leadership Board (Closed)
This meeting is only open to members of the Leadership Taskforce, Strategic Committee, Past Chairman's Committee and the Specialty Council Chairs.