



Great Reasons to Refer Companies to Become NAI Exhibitors or Sponsors

Member Incentive

Rewards Available -
\$500 to \$1,500

NAI Global is actively selling exhibitor, sponsor and annual provider programs. If you have relationships that could be a good fit and you make the introduction which leads to a sale, your assistance will be appreciated in one of the following ways depending on value of closed sale:

- \$500 Omni Amelia Island Folio Credit
- Complimentary Registration for 2016 NAI Global Convention
- Complimentary Registration and \$200-\$500 Folio Credit at Omni Amelia Island

Pricing at Various Sponsor Levels:

Exhibitor = \$6,500 - \$7,500
Sponsor = \$15,000 - \$30,500

We are especially interested in acquiring exhibitors and sponsors offering services that are of interest and benefit to Members.

Here's how you qualify for consideration for a reward:

1. Send a message to Bobbi Jean Formosa (bformosa@naiglobal.com) with full contact information for your recommended company and indicate the nature of your relationship.
2. We will review and research and if not a duplicate or in conflict Bobbi Jean will reach back with a message you can forward to your contact. Copy Bobbi Jean on the message and she will take it from there.
3. Bobbi Jean will update you as to status or outcome.
4. Once closed and paid you will receive a

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- ▶ [2016 Exhibit/Sponsor Brochure](#)
- ▶ [Request to Register a Referral](#)

IT COULD HAPPEN TO YOU

Congratulations Karl Landreneau, NAI Latter & Blum and Taylor Glaze, NAI Chase Commercial for being the first two Members benefiting from expo/sponsor referrals. Both have earned a complimentary convention registration and a hotel folio credit.

Thanks to others that have offered introductions that are in process including but not limited to:

- Brad Bruinsma, NAI Wisinski of West Michigan
- Larry Bergman, NAI Bergman
- Andie Edmonds, NAI Cascade
- Gina Dingman, NAI Everest
- Ira Krumholz, NAI Daus
- Jeff Licht, NAI Mertz
- Dan Robinson, NAI Dan Robinson



Below is a list of those companies that have already committed or with who we are in active discussions. Introductions to others are welcome.

A10 Capital	Hightower
ABM	Implan
ADP	IREM
Active International	KBA
ALM	Langan
Apto	LegalShield

notice outlining your reward and how to redeem.



Argus
ARS
Axis Insurance
Bank of America
Belfor
BD Capital
BH Properties
Boundless
Broker Savant
Callidus Cloud
Catylist
CCIM
CSSI
Centerpointe
Cohen Equities
Commercial Development
Commloan
Compstak
CoStar
Covington
CrowdStreet
Davey
DCT Industrial
Digital Maps
DocuSign
Elm Tree
ESRI
Fairview
First Industrial
FRICS
Greater Des Moines

Liberty Property
MasterCard Advisors
Matterport
Merit Advisors
Molto Properties
MRI
NAI Roofing
NAIOP
NAR
Office.com
Onsight
Prologis
Prospect Now
RCA
RDM
Real Core Apps
Regus
Retail Lease Trac
Rockefeller Group
Sherwin Williams
SIOR
STAG Industrial
Standard Register
Tenant Rex
Toggled
Verizon
View the Space
Waterstone Defeasance
Wilson & Company
Xceligent

For More Information,
Please Contact:

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