

DENNIS GARCIA

Dennis Garcia is an assistant general counsel for Microsoft Corporation, based in Chicago. He received his B.A. in political science from Binghamton University and his J.D. from Columbia Law School. He is admitted to practice in New York, Connecticut and Illinois.



Mr. Garcia practices at the intersection of law, technology and business as an Assistant General Counsel at Microsoft and leads the legal support function to Microsoft's US Enterprise Commercial team - a group of over 2000 sales, marketing, technical and services professionals that manages one of Microsoft's largest commercial business with its biggest customers. This responsibility also involves leading a diverse team of 14 outstanding lawyers and legal professionals who are located across the US in cities such as New York City, Atlanta, Miami, Pittsburgh, Dallas, Detroit, Seattle, Los Angeles, Washington, DC and Fargo.

With 20+ years of legal experience - all in-house with Microsoft, Accenture and IBM - Dennis's primary expertise includes creating, shaping and negotiating a variety of sophisticated and complex information technology arrangements such as Digital Transformation, Cloud Computing, Artificial Intelligence, Internet of Things, on-premises licensing, business process outsourcing, consulting services and product support agreements. His experience also includes substantial knowledge in a wide range of key legal practice areas such as data privacy, cybersecurity, regulatory affairs, compliance & ethics, intellectual property, dispute resolution, employment law, antitrust law and legal technology and operations.

As an enthusiastic user of social media, Dennis also has a passion for leveraging technology to achieve more and advancing diversity and inclusion in the legal profession. A blog entitled "In-House Consigliere": <https://www.dennisgarciablog.com/> is where he periodically shares his thoughts about the practice of law. Dennis speaks extensively at events and conferences on a variety of topics and has had numerous articles published both in print media and online.